



Meet Gilbane

Montgomery College
Rockville, Maryland

May 2023

Building More
Than Buildings®





Agenda



Today's
Presenters



Building A Family
Culture



Building the
Mid-Atlantic



ReallyCool
Maryland Projects



Building An
Inclusive Workforce



Building Your
Resume



Gilbane Cares



Because we're all one family.



Today's Presenters



Nina Manguiri
Business Development Manager

- Joined Gilbane 2021
- MBA, UMGC
- In AEC industry 23 years
- Core markets include higher education facilities



Amin Alimardani
Project Manager

- Joined Gilbane in 2013
- BS, University of Maryland
- In construction industry for 10 years
- Completed 16 projects





Building a Family Culture

Founded in

1870

Employees

3,100+

Annual Revenue

\$6.5 billion

Our Core Values



Teamwork



Integrity



Tough-mindedness



Dedication to Excellence



Loyalty



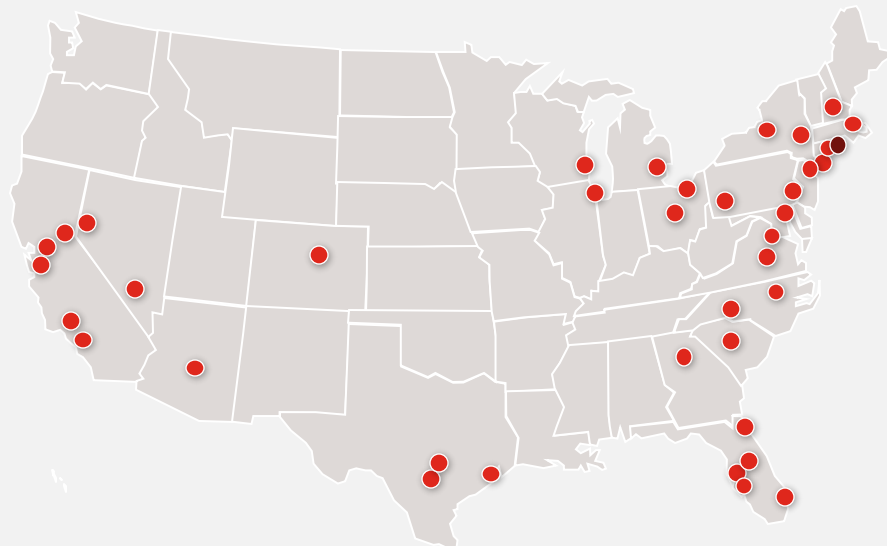
Discipline



Caring



Entrepreneurship

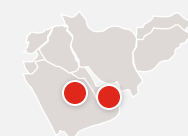


45+

Offices Worldwide



Deleg, Cuajimalpa de Morelos, Mexico



Riyadh, Saudi Arabia
Dubai, UAE



Okinawa, Japan
Tokyo, Japan



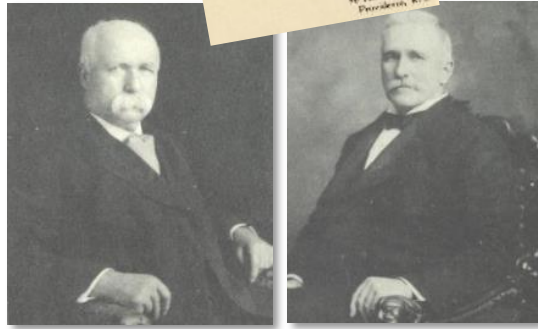
Hagatna, Guam

Family History – Six Generations



From Ireland to the USA

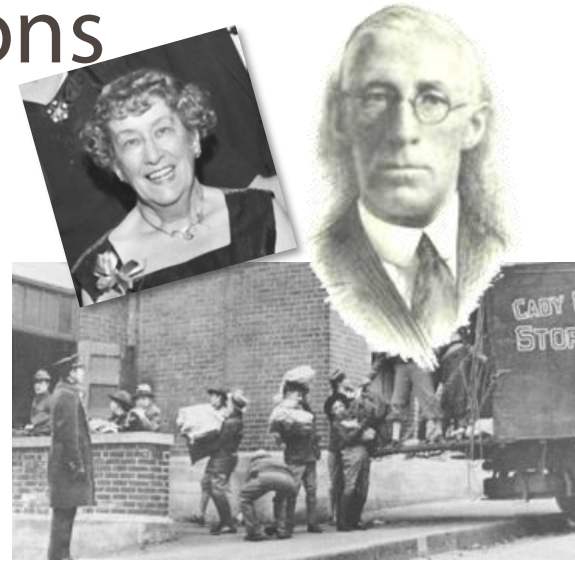
- 1845—1851 – Ireland devastated by potato famine
- Family settled in Lincoln, RI



The Founding Years

1870-1908

- William Gilbane Contractor and Builder
- 1883 - William Gilbane and Brother
- 1908 - Gilbane Building Company



The Loyal Years

1909-1938

- Founder retired
- William H. 2nd generation
- Depression hits
- Sons of William H. VPs in late 1930's



The Progressive Years

1939-1959

- 3rd generation
- Concrete form release system
- Expansion out of Rhode Island
- BT Equipment formed



The Expansion Years

1960-1984

- Self-performed work
- Critical Path Method developed
- Third generation
- New corporate headquarters



The Quality Years

1985-2000

- 4th generation takes the lead
- Focus on CM
- Customer feedback program established
- Seven Deadly Sins



The Growth Years

2001-2010

- Acquisitions
- Gilbane Cares
- Centers of Excellence
- Consulting services growth
- Succession planning



The "One Company" Years

2010-2020

- 5th and 6th generation
- Doer/Seller
- New leadership – Tom Laird
- Vision 2025
- Lean



Building the Mid-Atlantic



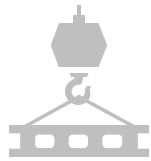
Mid-Atlantic Region – MD, VA, PA, NJ



Gilbane



50+ Years
in Mid-Atlantic



\$2.1 Billion
Currently in Construction



\$4.7 Billion
Completed Construction
Over the Past 10 years



337
Regional Staff



Building Maryland For 50+ Years



100+
Maryland Employees



\$10+ billion
Maryland Project Revenues



\$350 million
Currently in Construction

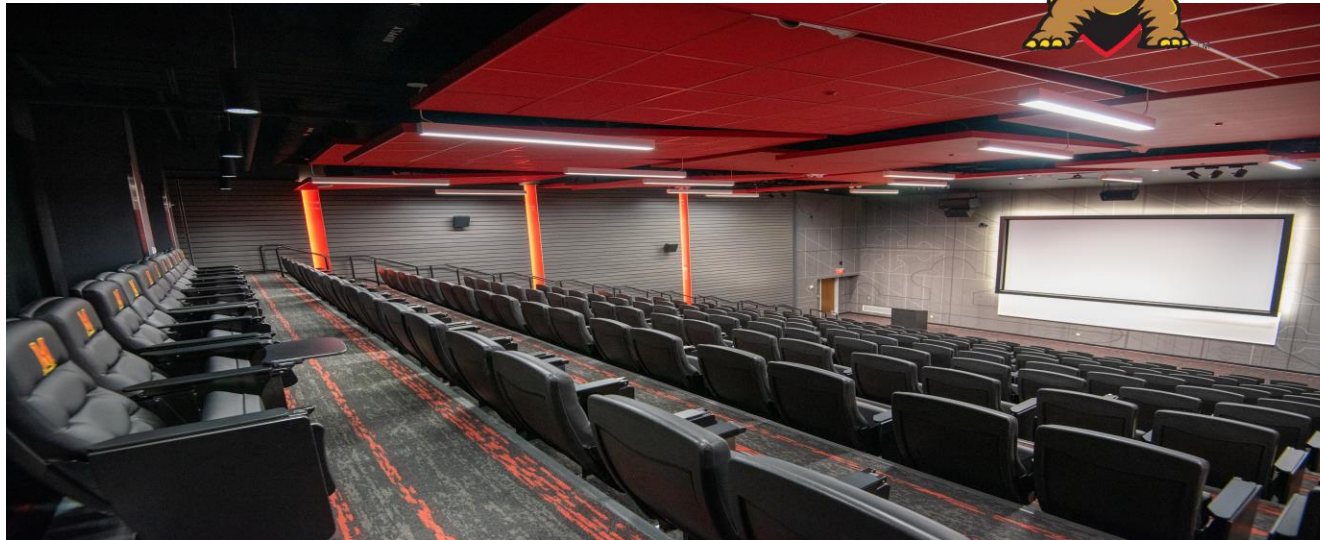
Really Cool Maryland Projects



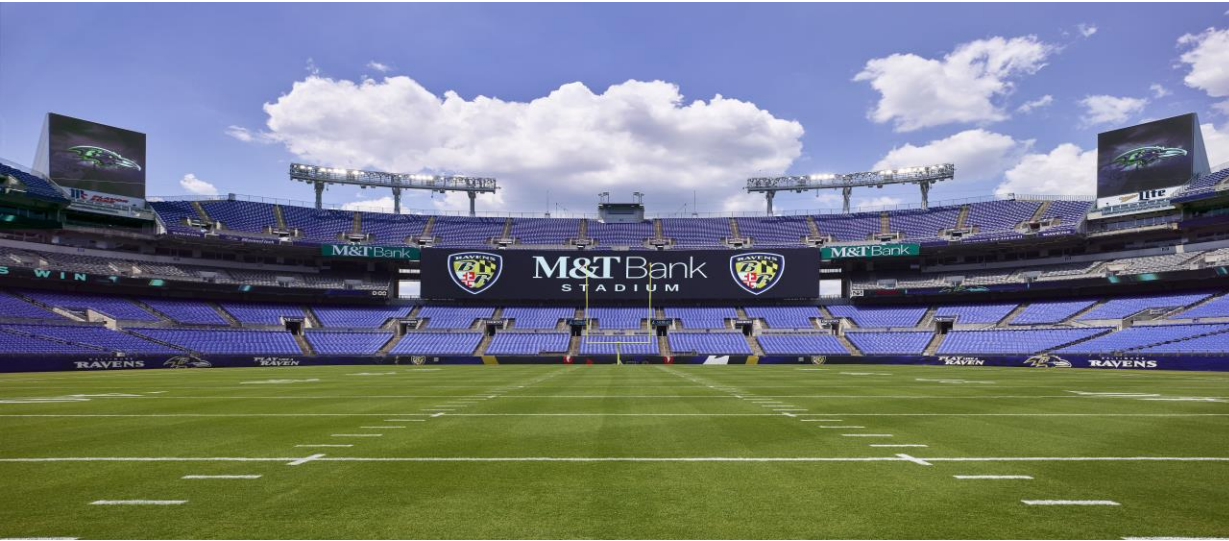
Montgomery College Resource Library



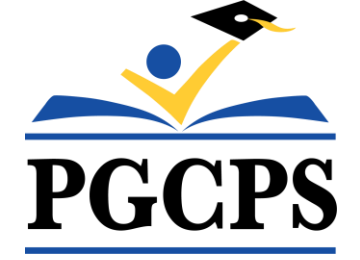
University of Maryland College Park Jones Hill House



M&T Bank Stadium Renovations



Prince George's County Public Schools



Kaiser Permanente Hyattsville Medical Office Building



McCormick Spice World Headquarters



Enoch Pratt Free Library Renovation



Maryland Zoo in Baltimore

MARYLAND ZOO



Live! Casino and Hotel





Building An Inclusive Workforce

Gilbane's 2022 Workforce

Celebrando nuestras diferencias - Una cultura inclusiva en Gilbane



Gilbane's 2022 Workforce

28% Women

22% Minorities

25% Women and minorities in leadership positions



Employee Resource Groups (ERG)



Continuous Training and Development

Gilbane University is our flagship **internal training and talent development** organization. Building better builders is our goal, and we take an end to end, **long term view of our employees' career paths to ensure they can reach their full potential**, for their benefit as well as that of our clients.





Building Your Resume

Resume Workshop – Let Your Freak Flag Fly!



Review – :15 to review your current resumes

Annotate – feedback to build on

Converse – seek job interview and career advice

Build Your Career with Gilbane!



VISIT Gilbane's Intern and New Graduate Careers Portal by Scanning the QR code.



Internships

Gilbane offers award-winning training and professional development tools, including hundreds of courses relating to our culture, best practices, and technical skills.

Our interns are not just here to make copies and learn by watching — you will learn by doing. Seize the opportunities we give you to excel and reap the rewards our one-of-a-kind internship experience offers you.

A photograph of three people at a construction site. On the left, a Black man in a white hard hat with the Gilbane logo, safety glasses, a red jacket, and a high-visibility yellow vest points forward. In the center, a woman in a white hard hat with the Gilbane logo, safety glasses, a brown jacket with "JOHNS HOPKINS APPLIED PHYSICS" on the sleeve, and a high-visibility yellow vest points forward. On the right, a white man in a white hard hat with the Gilbane logo, safety glasses, a pink shirt, and a high-visibility yellow vest with "Gilbane Cares" on the pocket points forward. The background shows trees and a construction site.

Questions?